



DéWarrior Unlimited B.V. is a **management consulting firm** headquartered in Amsterdam, the Netherlands.

Our service offering focuses on **supporting companies to exceed their strategic growth, efficiency & sustainability targets.** We specialise in frontier healthcare & wellness sectors.



DeWarrior SERVICE OFFERING:

1. Management Consulting

We engineer solutions for our clients to identify, address and progress on their key challenges and growth opportunities. Our tools include proprietary operational modeling and market analysis for evidence-based insights.

2. M&A Advisory

Financial modeling & scenario analysis for M&A advisory addressing quantitative valuations, cost of capital, risk-management, cap table structure, stakeholder alignment & negotiation support.

3. ESG Risk Management

We improve on our client's risk-management perspective by creating data strategies for non-financial KPIs that address emerging materiality concerns, physical & transition risks.



DATA MODELING & QUANTITATIVE ANALYSIS

DéWarrior leverages your internal data for the development of **custom mathematical models and quantitative analysis tools** to help your management team exceed its targets.

In combination with external datasets and proprietary market data extraction, we generate evidence-based insights addressing our client's challenges, including restructuring, product market fit, process efficiency, risk-management, financial projections scenario analysis, business model analysis, and others.

Statistics & Insights.

Exploring statistical relationships between datasets through regression and correlation analysis extends our client's ability to identify and leverage opportunities with greater confidence and strategic flexibility.

MANAGEMENT & COMPANY

■ **LEONID KOTLYAR** Founder & Managing Director.

Leo is a US-educated macro economist, with a previous 12-year career in institutional financial services in New York. Having built two 8-figure generating derivative sales teams at Morgan Stanley and Merrill Lynch, Leo brings a poised senior relationship management approach to the cannabis industry. Leo began his journey in cannabis in 2013 and officially relocated and incorporated DéWarrior in The Netherlands in 2018, as the world's only sustainability focussed management consulting company actively servicing the frontier therapeutics sector.

■ **SPYRO MICHALOPOULOS** Head Analyst & Chief Operations Officer.

Spyro is a process and operational efficiency expert analyst with a background in mathematical logic & theoretical physics (Msc, Mphil, UCL, UU). Spyro joined DeWarrior in 2021 bringing a wealth of corporate and entrepreneurial experience, having led London-based consulting teams in the Maritime and Oil&Gas fields as well as founding and exiting a pharmaceutical biotech spinoff at the University of Antwerp.



DéWarrior Unlimited B.V.

KvK: 70653887 / VAT: 858409161B01
Hillegomstraat 12, Unit 0.10
1058LS Amsterdam, NL

Email: contact@dewarrior.com